

# Sales & Marketing Intern

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# Make A Difference Every Day

There are jobs—and then there are careers. The chance to do something meaningful. To challenge yourself. To change an industry. All while surrounded by smart, motivated people on the forefront of the next industrial revolution.

B9Creations is passionate about improving our customers' lives with technology. The 3D printing/additive manufacturing solutions we provide help our customers better serve their customers, creating opportunities for growth around the world.

From giving companies a competitive edge in a global market to preserving jobs by keeping production local, our team is making a difference every day.

Join us in the heart of the Black Hills and become a leader in 3D solutions.

# The Opportunity

We are looking for a sales and marketing intern with a passion for matching customers with technology solutions. You will:

- Content development across platforms email, blogs, case studies, white papers, etc. targeted by personas and industries
- Interact in a sales capacity with customers to understand their needs and provide solutions with our technology
- Collaborate on go-to-market plans, implementing, measuring results, and adjusting to achieve goals
- Interactions will be with senior leadership, engineering, and support employees as well as customers, distributors, and marketing service providers



• Collaborate with team members to learn and understand the business & projects

# The Personality

- Likes fast-paced environments and problem-solving, using data sources and insights to draw conclusions and develop solutions
- Makes customers and their needs a primary focus of one's actions; developing and sustaining productive customer relationships.
- Enjoys learning about emerging technologies
- Actively appreciates and includes the diverse capabilities, insights, and ideas of others
- Motivated, proactive, good time management skills, organized and detail oriented
- Enjoys a "family-like" working environment, with close-knit supportive team
- Bonus for experience in analytics, digital advertising, marketing, and visual communications

# The Education

• Undergraduate, recent graduate, or graduate student, with a degree or concentration in marketing, business administration, public relations, communications, or related area or related work experience

Please submit your cover letter and resume to <u>dani.mason@b9c.com</u> or call 605.593.6726 for more information.